

## **Historic, Archive Document**

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# A. L. UTZ BULB GARDENS

1209 FARAON STREET ~ ST. JOSEPH, MISSOURI

## FULL-O-LIFE GLADIOLUS

### Fine Blooming Bulbs

#### WHOLESALE PRICE LIST—1927-1928

You'll Find the Choice Varieties of all Colors in this List

	BULBS Per	No. 1 1 1/4 - Up	No. 2 1 1/4 - 1 1/2	No. 3 1 - 1 1/4	No. 4 3/4 - 1	No. 5 1/2 - 3/4	No. 6 1/2 - Less	BULBLETS Per
		\$	\$	\$	\$	\$	\$	
A. B. KUNDERD (K).....	10	\$ 0.60	\$ 0.50	\$ 0.40	\$ 0.30	\$ 0.20	\$ 0.10	100 \$ 0.20
Ruffled Creamy Pink.....	100	5.40	4.40	3.40	2.40	1.40	.70	1000 1.75
A. E. KUNDERD (K).....	1	5.00	4.50	4.00	3.50	3.00	2.50	1 .50
ALTAIR (K).....	10	.25	.20	.15	.11	.08	.06	100 .20
Tall, Finest Salmon Saffron.....	100	1.90	1.50	1.10	.85	.55	.30	1000 1.50
ALICE TIPLADY.....	10	.30	.25	.20	.15	.10	.06	100 .10
Fine Orange Saffron.....	100	2.40	1.90	1.40	1.10	.70	.40	1000 .75
AMERICA.....	100	1.20	.90	.75	.50	.30	.20	1000 .50
ANNA EBERIUS (D).....	10	.50	.40	.30	.20	.15	.10	100 .10
Popular Velvety Purple.....	100	4.20	3.40	2.65	1.70	1.00	.50	1000 .75
AMERICAN BEAUTY (D).....	100	.90	.80	.65	.50	.35	.20	1000 .25
BARON HULOT, Blue.....	100	3.00	2.40	2.00	1.75	1.25	1.00	1000 1.00
BEATRICE (E).....	10	3.50	2.75	2.25	1.75	1.25	1.00	100 1.50
Beautiful Red.....	100	28.00	22.50	18.00	14.00	10.00	3.00	1000 12.00
BENGAL TIGER (T).....	10	.65	.55	.45	.35	.20	.10	100 .15
Bright Mottled Red.....	100	5.90	4.90	3.90	2.90	2.15	1.50	1000 1.25
BLACK PANSY (K).....	1	.10	.08	.07	.06	.05	.04	10 .05
BOBBY (K).....	1	.90	.70	.55	.45	.35	.25	10 .35
Rose with Deep Blotches.....	10	7.20	5.60	4.40	3.60	2.80	2.00	100 3.00
BREAK O'DAY (Bill).....	1	.50	.35	.30	.25	.20	.15	10 .25
Very Early Pink.....	10	3.75	3.00	2.50	2.00	1.40	1.00	100 1.80
BYRON L. SMITH (K).....	10	.60	.45	.30	.20	.15	.10	100 .15
Lavender.....	100	4.00	3.00	2.00	1.50	1.00	.70	1000 1.00
BUTTER BOY.....	100	4.00	3.00	2.00	1.50	1.00	.70	1000 2.00
CARMEN SYLVIA (Decorah).....	10	.55	.40	.30	.20	.15	.10	100 .15
Fine Large White.....	100	5.00	4.00	3.00	2.00	1.50	1.00	1000 1.00
COWEE'S SCARLET WONDER.....	10	1.00	.85	.65	.45	.35	.20	100 .20
Large Glowing Red.....	100	9.00	7.50	5.50	4.00	2.75	1.75	1000 1.75
CRIMSON GLOW (Betscher).....	10	.55	.45	.35	.25	.20	.15	100 .10
Glowing Crimson.....	100	4.50	3.50	2.75	2.00	1.50	.75	1000 .75
CARDINAL PRINCE (K).....	1	1.00	.85	.60	.45	.....	.....	10 .45
CAMEO (Bill).....	10	.50	.40	.30	.....	.....	.....	100 .20
DAINTY (K).....	1	1.00	.85	.60	.45	.....	.....	10 1.00
DR. F. E. BENNETT (D).....	10	3.00	2.50	2.00	.....	.....	.....	100 1.00
House Afire Red.....	100	24.00	20.00	16.00	.....	.....	.....	1000 8.00
DR. NELSON SHOOK (K).....	1	.75	.65	.55	.45	.35	.25	10 .65
DR. W. VAN FLEET (K).....	10	.45	.35	.25	.20	.15	.10	100 .10
Early Rose Pink.....	100	4.00	3.00	2.00	1.50	1.00	.50	1000 .75
E. J. SHAYLOR (K).....	10	.40	.30	.20	.15	.10	.06	100 .10
Ruffled Rose Pink.....	100	2.00	1.50	1.00	.70	.55	.35	1000 .55
ELF (D).....	10	.45	.35	.25	.20	.....	.....	100 .10
Fine Florists' White.....	100	4.00	3.00	2.00	1.50	.....	.....	1000 .60
ELIZABETH TABOR (Hinkle).....	10	1.10	.95	.....	.....	.....	.....	100 .25
Early Pink with Blotch.....	10	.45	.35	.25	.20	.15	.10	100 .10
EVELYN KIRTLAND (A).....	100	2.20	1.80	1.20	.90	.60	.40	1000 .50
Tall Pink, Very Fine.....	10	.30	.25	.20	.15	.10	.05	100 .05
HAILEY.....	100	1.50	1.25	.90	.60	.40	.25	1000 .50
Early Salmon.....	100	1.50	1.25	1.00	.80	.60	.40	10 .60
HALCYON (Bill).....	1	1.00	.75	.50	.35	.25	.15	100 .20
HENRY FORD (D).....	10	.65	.50	.35	.25	.20	.15	100 .15
HEREDA (A).....	10	4.00	3.50	3.00	2.50	2.00	1.50	100 .65
GIANT NYMPH (C).....	10	.70	.60	.50	.40	.30	.20	100 .20
GOLDEN MEASURE (Kelway).....	100	1.90	1.50	1.10	.80	.60	.35	1000 .50
GLORY OF KENNEMERLAND.....	10	1.00	.80	.60	.40	.30	.20	100 .50
GEORGIA (K).....	10	1.00	.80	.60	.40	.30	.20	100 .15
J. A. CARBONE.....	100	7.50	6.00	4.50	3.00	2.00	1.25	1000 1.25
Orange Salmon.....	100	4.00	3.00	2.00	1.50	1.00	.50	1000 .75
JACK LONDON.....	100	4.50	3.50	2.50	1.50	1.00	.50	1000 .75
JEWELL.....	10	1.00	.85	.65	.50	.40	.25	100 .55
JENNY LIND.....	100	4.00	3.00	2.00	1.50	1.00	.70	1000 .75
JOE COLEMAN.....	1	.90	.70	.55	.45	.35	.25	10 .55
J. OGDEN ARMOUR.....	10	1.40	1.20	1.00	.75	.60	.45	100 .60
JOHN T. PIRIE (K).....	1	1.25	1.00	.75	.60	.45	.35	10 .85
J. D. OLIVER (K).....	1	.90	.70	.55	.45	.35	.25	10 .35
JOHN T. McCUTCHEON (K).....	10	.70	.60	.50	.40	.30	.20	100 .20
KATHERINE HESS (D).....	1	3.00	2.50	1.75	1.00	.75	.55	10 1.00
Geranium Pink.....	100	3.00	2.50	1.75	1.00	.75	.55	10 1.00
KUNDERD'S YELLOW WONDER (K).....	100	1.00	.80	.60	.40	.30	.20	1000 .40
LACINATUS (K).....	1	.15	.12	.10	.07	.05	.04	10 .05
LILY WHITE.....	100	1.20	.90	.65	.50	.35	.20	1000 .40
LOS ANGELES (Hoyssel).....	100	2.00	1.50	1.20	1.00	.80	.60	1000 1.00
LE MARSHAL FOCH.....	10	.90	.75	.60	.50	.40	.30	100 .55
LOUISE.....	100	1.70	1.20	.80	.60	.35	.25	1000 .50
MASTERPIECE (K).....	10	.85	.75	.60	.45	.30	.15	100 .25
MAIDEN BLUSH.....	100	4.00	3.00	2.00	1.50	1.00	.75	1000 .75
MARSHAL FOCH (K).....	100	4.00	3.00	2.00	1.50	1.00	.75	1000 .75
MARY PICKFORD (K).....	100	4.00	3.00	2.00	1.50	1.00	.75	1000 .75
MINGTOY (K).....	1	3.25	2.50	2.00	1.60	1.25	1.00	10 2.25
MINUET (C).....	100	2.00	1.60	1.20	.90	.60	.30	1000 .75
Most Beautiful Lavender.....	10	.75	.65	.55	.40	.25	.15	100 .15
MYRA.....	100	4.00	3.00	2.25	1.50	1.00	.65	1000 .75
MR. W. H. PHIPPS (D).....	10	.75	.65	.55	.40	.25	.15	100 .15
MISS SPOKANE (K).....	100	4.00	3.00	2.00	1.50	1.00	.50	1000 .75
MONA LISA (K).....	100	1.90	1.40	.90	.60	.40	.25	1000 .50
MRS. FRANK PENDLETON (K).....	100	1.70	1.30	.90	.60	.40	.25	1000 .50
MRS. FRANCIS KING.....	100	3.00	2.50	2.00	1.25	.75	.50	1000 .75
MRS. DR. NORTON.....	100	4.00	3.00	2.00	1.50	1.00	.50	1000 .75
MRS. H. E. BORTHIN.....	1	3.00	2.50	2.00	1.75	1.50	1.25	10 3.00
MRS. F. C. HORNBERGER.....	10	.95	.80	.60	.45	.35	.25	100 .25
MRS. F. C. PETERS (Fisher).....	1	1.00	.80	.60	.40	.30	.20	100 .35
MRS. P. W. SISSON (C).....	100	1.80	1.40	.90	.65	.40	.30	1000 .50
MIXED (All Colors) (Fine).....	1	.40	.35	.30	.25	.20	.15	10 .30
NIMROD (Australia).....	100	4.00	3.00	2.50	2.00	1.00	.75	1000 .50
1910 ROSE.....	1	.50	.40	.30	.25	.20	.15	10 .30
ORANGE GLORY (K).....	100	1.75	1.35	1.00	.75	.60	.45	1000 .55
ORANGE FLAME.....	100	1.50	1.20	.90	.60	.40	.25	1000 .50
OPADESCENT (Bill).....	10	.50	.40	.30	.20	.15	.10	100 .15
PRACE.....	100	4.00	3.00	2.00	1.50	1.00	.75	1000 .75
PINK PERFECTION.....	10	.65	.55	.40	.30	.20	.15	100 .15
PINK WONDER (Kemp).....	100	.80	.70	.60	.45	.30	.20	100 .30
POLA NEGRI.....	100	4.00	3.20	2.40	1.50	1.20	.70	1000 1.00
PURPLE GLORY (K).....	10	.40	.35	.30	.25	.20	.15	100 .25
PRINCE OF WALES.....	1	.75	.....	.....	.....	.50	.25	10 .85
PRIMROSE BEAUTY.....	10	.60	.45	.30	.....	.....	.....	100 .10
PURPLE QUEEN (K).....	10	1.10	.95	.80	.65	.45	.35	100 .35
ROSE ASH (D).....	100	8.00	6.50	5.00	4.00	3.00	2.25	1000 2.50
RICHARD DEINER (D).....	10	5.00	4.00	3.00	2.00	.....	.....	100 1.00
Famous Pink.....	100	1.50	.40	.30	.....	.....	.....	100 .50
SALMON GLOW (F. C. H.).....	100	5.00	4.00	3.00	2.00	.....	.....	1000 1.50
SALMON BUFF.....	100	1.80	1.20	.90	.....	.....	.....	1000 .75
SCARLET PRINCEPS (K).....	100	5.75	3.25	2.50	2.00	1.25	.80	1000 .40
SCARLANO (K).....	100	.75	.65	.55	.45	.30	.15	1000 .25
SCHWABEN (Pfitzer).....	100	2.20	1.60	1.10	.80	.60	.40	1000 1.00
SOUVENIER (Gravereau).....	1	.40	.30	.20	.....	.....	.....	10 .15
SULPHUR GLOW (K).....	100	1.00	.....	.....	.....	.....	.....	10 1.00
TOPAZ (K).....	10	1.00	.85	.70	.55	.40	.25	100 .30
TYKO ZANG (A).....	100	.....	.....	.....	2.00	1.50	.75	1000 .75
THE ARISTOCRAT (Bill).....	10	.60	.50	.40	.30	.....	.....	100 .10
VANITY (Bill).....	1	.20	.15	.12	.10	.07	.05	100 .50
WAR (Groff), Fine Red.....	1	.60	.50	.40	.30	.....	.....	100 .10
WHITE WONDER (Kemp).....	1	.20	.15	.12	.10	.07	.05	100 .50
WM. G. BADGER (M).....	1	.60	.50	.40	.30	.....	.....	10 .30
WM. KENT (D).....	1	.60	.50	.40	.30	.....	.....	10 .30



Grown in the rich sandy loam of the Missouri Valley. Full of life, cured right, packed right and Priced Right.

All stock is true to name; any proving otherwise I will gladly replace two for one.

My stock is free from disease and inspected by the Missouri State Plant Board.

Every bulb and bulblet is sold under my iron clad guarantee that you are to be satisfied or you may return at my expense.

#### TERMS

My terms are cash with order.

Charges prepaid to all points in the United States on orders amounting to \$2.00 or more.

5% discount on orders of \$25.00 or more, 10% on orders of \$50.00 or more.

Stock of some varieties is limited and orders will be filled in the order received. No substitution, either in size or varieties without permission, except that I sometimes send a larger size than ordered. Permission to substitute is very helpful to me, and when given I will show my appreciation by giving extra bulbs and count.

You may send 25% of the amount of your order and I will hold bulbs for spring shipment.

All stock subject to prior sale or conditions beyond my control.

Single bulbs at 1/3 the 10 price, 5 bulbs at the 10 rate, 25 bulbs at the 100 rate and 1000 bulbs at nine times the 100 rate. Where less than half the quantity quoted is ordered add 20% to price quoted.

Each single item must be for not less than 10c.

**Mixtures** There are many persons who like to grow flowers for cutting and do not care for the names of varieties. To supply this need, I offer ten varieties from my named sorts in assorted sizes from one-half inch to one and one-half inch at \$2.00 per hundred.

Or I will select twenty varieties, five of each kind, and label them at the following prices:

Per 100: No. 1, \$5.00; No. 2, \$4.00; No. 3, \$3.00; No. 4, \$2.25.

### Special Bulblet Collection of the Newest and Finest Glads

## \$2<sup>00</sup> Postpaid

Minuet.....	1	Bobby.....	1
Dainty.....	1	Halcyon.....	1
P. W. Sisson.....	1	Georgia.....	2
A. E. Kunderd.....	1	Nimrod.....	1
Kunderd's Yellow Won- der.....	2	Mrs. F. C. Hornberger. der Salmon Glow.....	5
Lacinatus.....	1	John T. Pirie.....	10
Break-O-Day.....	1	Joe Coleman.....	10

## Get Your Start Now



## *Utz Bulb Gardens Widely Known*

Glad fanciers and flower lovers in all sections of the country depend on us to supply them with true to name bulbs and are highly commendatory in writing us, many stating that our bulbs outclass others by a good margin. It is conceded everywhere that "Glads" supply a more bountiful magnificence of gorgeous bloom than any other cut flower and if you have never grown them a most enjoyable experience awaits you. Plan now to have Gladiolus next summer. Send us an order at once. You are assured of a good start if you depend on us for your bulbs.

—A. L. UTZ.

CAMBI PRINTING CO., ST. JOSEPH, MO



# UTZ

## WHOLESALE PRICE LIST 1927-1928

# GLADIOLUS

Every bulb sold  
carries my iron-  
clad guarantee